

a company of TBS Group

BU e-Health & e-Gov

overview



TBS Group at a Glance

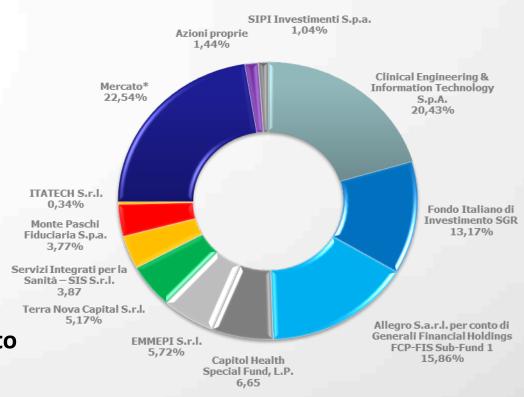


- Founded in 1980's as an advanced clinical engineering service provider
- In 2000 began investing in its growth in european contest and widening its range of activities
- Medical equipment&devices, systems and solutions of e-Health & e-Government leader
- AREA Science Park (Trieste) Headquarters
- Operates in 17 countries through over 20 subsidiaries (Saudi Arabia, Austria, Belgium, France, Germany, India, UK, Italy, Netherlands, Portugal, Serbia, Spain,...)
- 2300 highly qualified staff and 216,9 m revenues (2012)
- 350 laboratories on site connected to more than 1.000 European and Extra-european Hospitals & over 1000 Public Admistrations
- 2009 TBS Group is listed on the exchange stock AIM Italia

TBS Group: shareholders

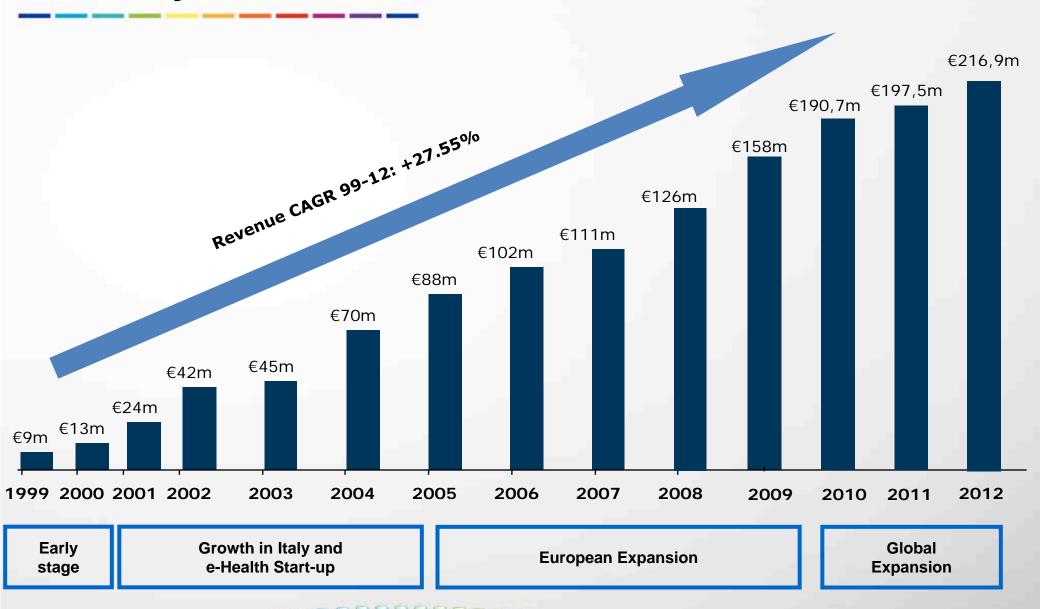


- High-profile shareholders
- Governance and organizational practices of a public company already in place
- Generali Group is a shareholder since 1999
- Fondo Italiano di Investimento is a shareholder since 2011



A History of Growth





TBS Group: the offer





Clinical Eng.

- Technical Consultancy
- HTA
- Safety Check
- Maintenance
- RiskManagement
- Radiology
- Endoscopy
- Diagnostic imaging



IT Services

- Analysis&Management
- Infastructure & Applic.
- Desing&NetworkMgmt
- Help desk e trouble tick
- Safety (NOC, SOC)
- Data Center & DR
- Middleware
- System integration



TeleMedicine

- Tele Care
- Tele Control
- Tele Aid
- Tele Monitoring
- Contact Center



E-Health

- Patient Path
- Person & Social Ntwk
- Health & Prevetion
- Acute Patients
- Expenditure Control



E-Gov

- Citizen Relation Mgmt
- Practices & Procedures
- Population
- Taxes
- HR, Finance&Account.
- Territory Governance
- Job placement

Technological & processes know-how, Innovation power

TBS Group: the 2 Business Unit



Medical Devices & ICT Systems

it provides public and private healthcare facilities with outsourced management services for technologies, especially for all medical devices, from the simplest to the most complex ones, and for all ICT systems and solutions.

It also provides **telemedicine and telecare solutions** to encourage the continuity of diagnosis and care between hospitals and the local community and to implement telematic services for home-based social and health assistance.

e-Health & e-Government integrated solutions

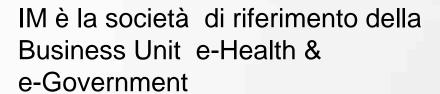
it provides complete, modular iT solutions, specialist expertise and project management skills for managing typical healthcare and public administration processes.

- Healthcare: production, supply and management of integrated systems for the computerized management of clinical, diagnostic and administrative services in hospitals and social assistance facilities.
- Public Administration: production, supply and management of integrated systems for the computerized running of demographic, social, tax, administration and government services as well as of human resources management, protocol and document management of local entities, regions and other public bodies.

La BU e-Health & e-Government









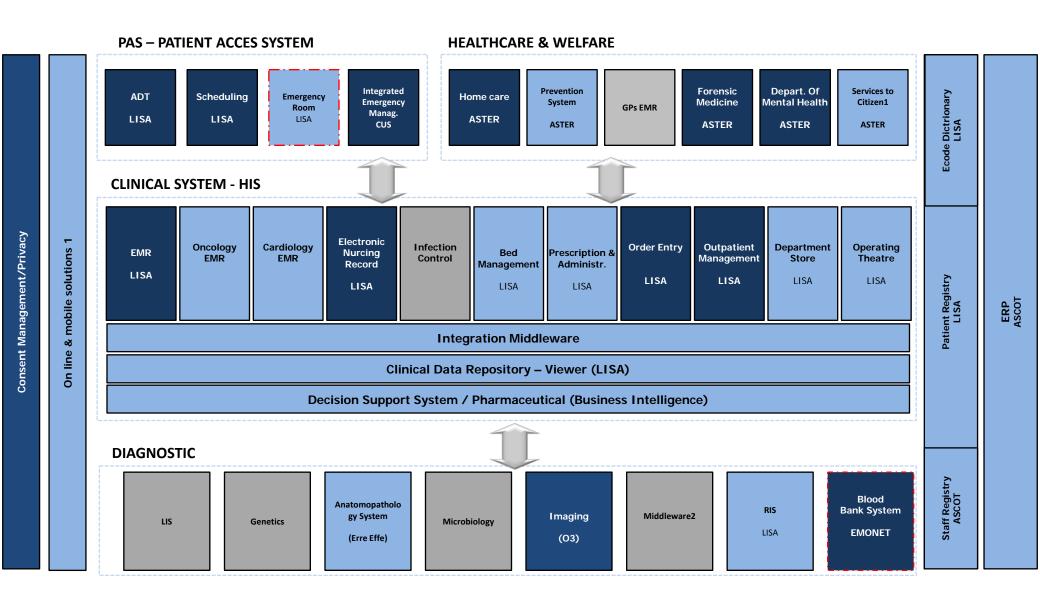




 sub-consolida e coordina le attività della Business Unit e-Health & e-Government

Solutions for e-Health system



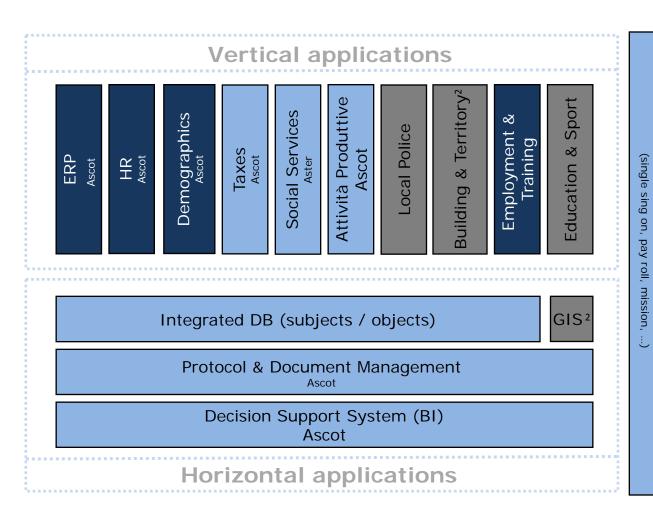


¹ multi-channel, on line report, on line payment, on line booking system, e-prescription

² Middleware for machine integration

Solution for e-Government system





Internet Portal¹ Information System (CMS, ...) Front End System (Demographic, Taxes, Providers...) **Payment** One Stop Shop for Productive Activities² eProcurement Notice board Transparent Administr. 2.0 Services ²

Intranet Portal

¹On line & Multi-channel systems

² From other vendors







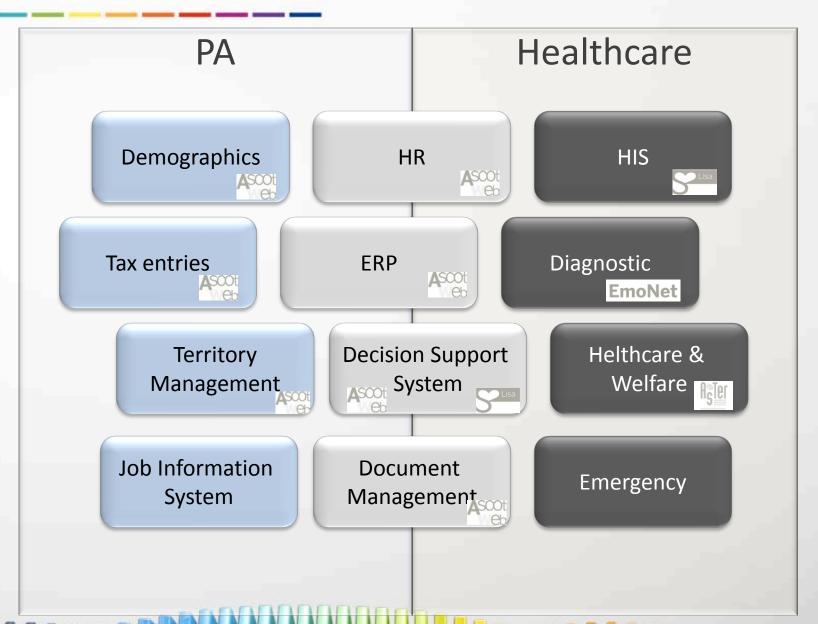


EmoNet



Brands & Solutions





References



Italia

- > 200 health care facilities
- ~ 800 Public Administrations

Austria

□ ~150 health care facilities

Germania

12 health care facilities

Altre presenze internazionali

- Slovenia National Trasfusion System
- The Netherlands (HIS)
- UK (HIS)

